

# The E<sup>3</sup> CoE Entrepreneurship Accelerator Program Guide



Powered By Smith Gruppe IEDCs | Building Bold Founders, Building Thriving Communities

The E<sup>3</sup> CoE Entrepreneurship Pillar: Driving Sustainable Impact, One Founder at a Time

The Entrepreneurship Accelerator within the E<sup>3</sup> Center of Excellence (E<sup>3</sup> CoE) is more than just a launchpad—it is the catalytic engine that empowers bold thinkers, doers, and innovators to thrive.

Through the **Smith Gruppe Infrastructure Edge Data Centers (IEDCs)**, we deliver the foundational infrastructure, mentorship, and agile project management that transform ideas into sustainable businesses.

Our mission: create an enduring culture of entrepreneurship that drives generational transfer of wealth, job creation, and community resilience.

# What Makes the E<sup>3</sup> CoE Accelerator Different?

We deliver **results-oriented value to every stakeholder** in the local ecosystem—from aspiring founders and workforce participants to local governments and economic development agencies.

- Private Cloud Sandboxes
  Founders build, test, and scale in secure, edge-powered environments. No costly external hosting. No data insecurity. Just freedom to innovate.
- Agile-Driven Business Development
  We apply agile sprints, milestone tracking, and iterative development cycles to help entrepreneurs go from ideation to revenue with precision.

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# • On-the-Job Training for Founders and Teams Smith Gruppe provides capstone project opportunities, apprenticeships, and direct employment for graduates supporting local startups.

#### • Built-In Market Access

Entrepreneurs gain immediate access to community partners, technical networks, and industry collaborators connected to the E<sup>3</sup> CoE ecosystem.

#### Impact Dashboards

Real-time dashboards ensure transparent tracking of community impact: jobs created, capital raised, and businesses launched.

#### **Onboarding Process: How Founders Get Started**

### 1. Smith Gruppe KYC (Know Your Client) Pro Intake Form

Entrepreneurs and ecosystem partners submit interest forms via the E<sup>3</sup> CoE portal.

#### 2. Discovery & Alignment

Our Project Management Office (PMO) schedules one-on-one discovery sessions to assess founder readiness, community fit, and scalability potential.

#### 3. Agile Roadmap Development

Smith Gruppe IEDCs co-design a **sprint-based acceleration plan** aligned with founder goals, community priorities, and measurable KPIs.

# 4. Private Cloud Access Provisioned (Smith Gruppe SBDN (Small Business Data Network)

Founders receive credentials to **private cloud zones** for sandbox development, project management, and stakeholder engagement.

#### 5. Capstone Project Integration

Entrepreneurs are connected to community-centered capstone projects that drive dual outcomes: business validation and local impact.

#### 6. Portfolio Monitoring & Continuous Coaching

Founders are supported by E<sup>3</sup> CoE PMPs and subject matter experts throughout the accelerator journey with **real-time tracking and iterative adjustments.** 

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# How Community Stakeholders Can Partner with the E<sup>3</sup> CoE

We believe a sustainable entrepreneurship culture is co-created.

Community Development Corporations (CDCs), local governments, workforce boards, academic institutions, and nonprofits can **partner with the E³ CoE to:** 

#### • Co-Host Accelerator Cohorts

Bring tailored entrepreneurship accelerators to your city, school, or regional hub.

## • Deploy Community-Based Capstone Projects

Provide real-world challenges for entrepreneurs to solve—driving local solutions through entrepreneurial innovation.

#### • Support Workforce Re-Education Pipelines

Help build a talent pipeline by integrating re-entry citizens, career changers, and underrepresented groups into entrepreneurial teams.

#### • Fund or Sponsor Accelerator Programs

Align local funding, grant opportunities, and sponsorships to invest in local founders and strengthen your regional economy.

#### • Leverage Smith Gruppe IEDC Infrastructure

Tap into secure, scalable, and localized cloud solutions that support entrepreneurs without prohibitive costs.

#### **Building A Thriving Local Entrepreneurship Ecosystem Starts Here**

When community stakeholders align with the E<sup>3</sup> CoE Entrepreneurship Accelerator, they are **not just launching businesses—they are cultivating resilience, equity, and generational wealth.** 

Let's build together.

Let's accelerate dreams.

Let's reshape communities through entrepreneurship.

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